



OTOMOTİV SANAYİİ DERNEĐİ  
AUTOMOTIVE MANUFACTURERS ASSOCIATION

# OTOMOTİV SEKTÖRÜ AYLIK DEĐERLENDİRME RAPORU NİSAN 2020

AUTOMOTIVE INDUSTRY MONTHLY REPORT  
April 2020

OSD "OICA" Üyesidir @OICA OSD is a Member of "OICA"

|  | 4 - 2019      | 4 - 2020    | %     | 1 - 4 / 2019   | 1 - 4 / 2020  | %     | 5/2018 - 4/2019 | 5/2019 - 4/2020 | %     |
|--|---------------|-------------|-------|----------------|---------------|-------|-----------------|-----------------|-------|
| Otomobil Üretimi/P.Cars Production       | 83.459        | 9.661       | -88,4 | 322.281        | 244.869       | -24,0 | 972.875         | 905.230         | -7,0  |
| Toplam Üretim/Total Production           | 127.913       | 11.164      | -91,3 | 489.429        | 352.309       | -28,0 | 1.475.974       | 1.324.124       | -10,3 |
| Otomobil Pazarı/P.Cars Market            | 24.416        | 21.825      | -10,6 | 93.228         | 121.455       | 30,3  | 402.131         | 415.483         | 3,3   |
| Toplam Pazar/Total Market                | 31.944        | 27.221      | -14,8 | 123.011        | 155.873       | 26,7  | 525.782         | 524.809         | -0,2  |
| Otomobil İthalatı/P.Cars Import          | 14.187        | 16.443      | 15,9  | 54.611         | 78.943        | 44,6  | 259.103         | 254.410         | -1,8  |
| Toplam İthalat/Total Import              | 17.659        | 18.652      | 5,6   | 68.033         | 93.237        | 37,0  | 318.041         | 302.273         | -5,0  |
| Otomobil İhracatı/P.Cars Export          | 66.084        | 9.327       | -85,9 | 275.967        | 200.935       | -27,2 | 835.889         | 753.712         | -9,8  |
| Toplam İhracat/Total Export              | 106.007       | 10.613      | -90,0 | 426.029        | 286.963       | -32,6 | 1.283.255       | 1.113.520       | -13,2 |
| Otomobil İhracatı(\$)/P.Cars Export (\$) | 960.202.917   | 131.560.184 | -86,3 | 3.897.316.766  | 3.012.243.973 | -22,7 | 11.781.317.396  | 10.979.742.523  | -6,8  |
| Toplam İhracat(\$)/Total Export (\$)*    | 2.659.837.121 | 614.444.927 | -76,9 | 10.549.288.620 | 7.751.509.105 | -26,5 | 31.435.058.907  | 28.432.510.892  | -9,6  |

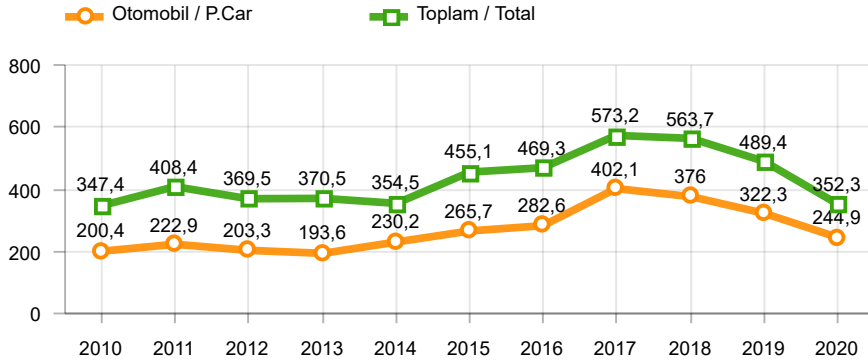
| Parametreler/Parameters         | 4 - 2019 | 4 - 2020 | %    | 1 - 4 / 2019 | 1 - 4 / 2020 | %    | 5/2018 - 4/2019 | 5/2019 - 4/2020 | %    |
|---------------------------------|----------|----------|------|--------------|--------------|------|-----------------|-----------------|------|
| ÜFE / PPI                       | 3,0      | 1,3      | -    | 5,2          | 4,5          | -    | 32,2            | 10,9            | -    |
| TÜFE / CPI                      | 1,7      | 0,9      | -    | 4,0          | 3,2          | -    | 19,4            | 12,7            | -    |
| Sanayi Endeksi / Industry Index | 2,9      | 1,4      | -    | 5,6          | 4,9          | -    | 30,9            | 10,0            | -    |
| Dolar \$ ** (1 birim)           | 5,8      | 6,8      | 17,8 | 5,4          | 6,3          | 15,9 | 5,3             | 5,9             | 11,7 |
| Euro € ** (1 birim)             | 6,5      | 7,4      | 14,6 | 6,2          | 7,0          | 12,6 | 6,1             | 6,6             | 7,6  |
| Japon Yeni ¥ ** (100 birim)     | 5,2      | 6,3      | 22,3 | 4,9          | 5,8          | 18,2 | 4,8             | 5,4             | 14,6 |

\*Toplam Sanayi / Total Industry Including Components

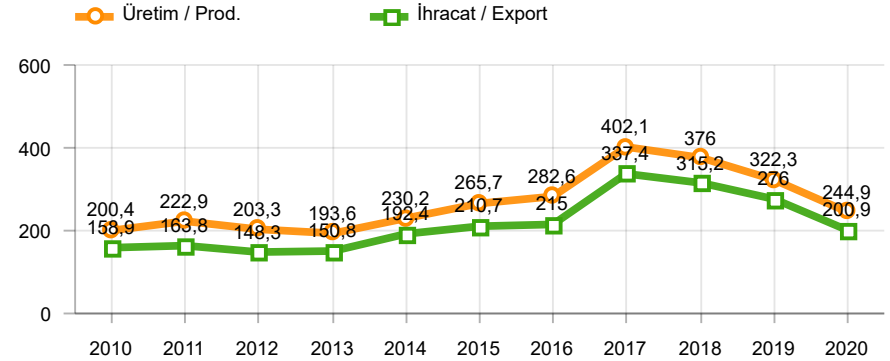
\*\* Ortalama Değerler / Average Values

| Araç Tipleri / Types                                     | 4 / 2019       | 4 / 2020      | 4 % Değişim  | 1-4 / 2019     | 1-4 / 2020     | 1-4 % Değişim |
|--|----------------|---------------|--------------|----------------|----------------|---------------|
| OTOMOBİL / Pass.Car                                      | 83.459         | 9.661         | -88,4        | 322.281        | 244.869        | -24,0         |
| <b>OTOMOBİL Toplam / Pass.Car Total</b>                  | <b>83.459</b>  | <b>9.661</b>  | <b>-88,4</b> | <b>322.281</b> | <b>244.869</b> | <b>-24,0</b>  |
| B.KAMYON / H. Truck                                      | 979            | 223           | -77,2        | 5.801          | 4.378          | -24,5         |
| K.KAMYON / L. Truck                                      | 190            | 55            | -71,1        | 279            | 396            | 41,9          |
| KAMYONET / Pick Up                                       | 37.200         | 951           | -97,4        | 136.333        | 85.773         | -37,1         |
| OTOBÜS / Bus   | 886            | 177           | -80,0        | 3.124          | 2.388          | -23,6         |
| MİNİBÜS / Minibus  | 5.025          | -             | -100,0       | 20.962         | 13.897         | -33,7         |
| MİDİBÜS / Midibus  | 174            | 97            | -44,3        | 649            | 608            | -6,3          |
| <b>TİCARİ ARAÇLAR Toplam / Commercial Vehicles Total</b> | <b>44.454</b>  | <b>1.503</b>  | <b>-96,6</b> | <b>167.148</b> | <b>107.440</b> | <b>-35,7</b>  |
| <b>TAŞIT ARAÇLARI Toplam / Motor Vehicles Total</b>      | <b>127.913</b> | <b>11.164</b> | <b>-91,3</b> | <b>489.429</b> | <b>352.309</b> | <b>-28,0</b>  |
| TRAKTÖR / F.Tractor                                      | 2.192          | 997           | -54,5        | 6.936          | 8.450          | 21,8          |
| <b>TRAKTÖR Toplam / F.Tractor Total</b>                  | <b>2.192</b>   | <b>997</b>    | <b>-54,5</b> | <b>6.936</b>   | <b>8.450</b>   | <b>21,8</b>   |
| <b>GENEL TOPLAM / Grand Total</b>                        | <b>130.105</b> | <b>12.161</b> | <b>-90,7</b> | <b>496.365</b> | <b>360.759</b> | <b>-27,3</b>  |

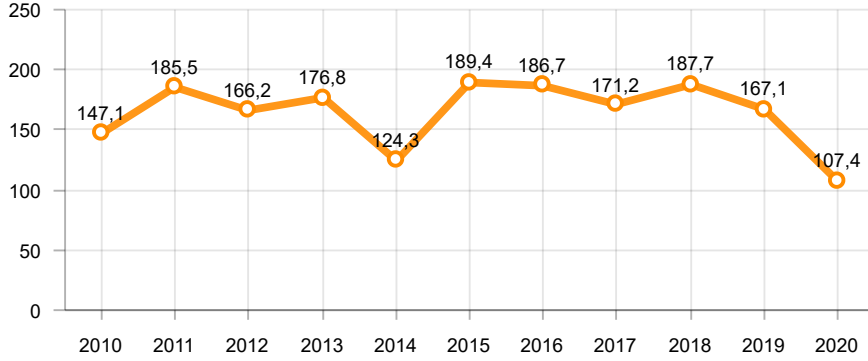
Toplam Üretim ve Otomobil Üretimi (x1000)(OCAK - NİSAN)  
Total & P.Cars Production (x1000)(January - April)



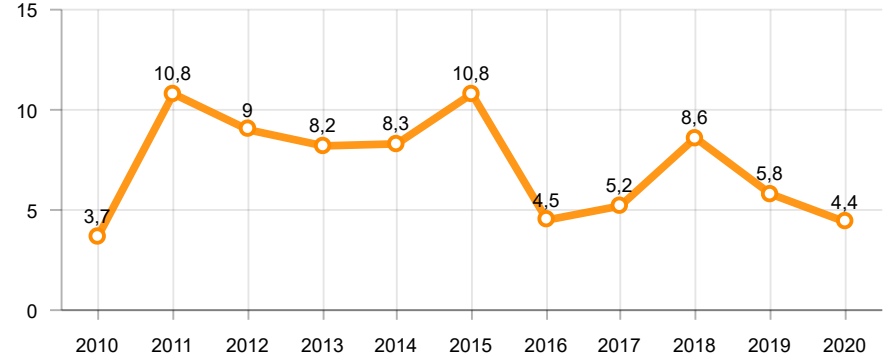
Otomobil Üretimi ve İhracat (x1000)(OCAK - NİSAN)  
P.Cars Production & Exports (x1000)(January - April)



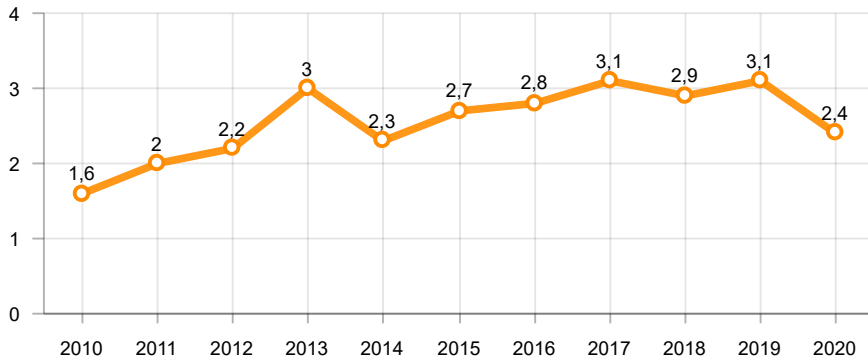
**Ticari Araç Üretimi (x1000)(OCAK - NİSAN)**  
Commercial Vehicle Production (x1000)(January - April)



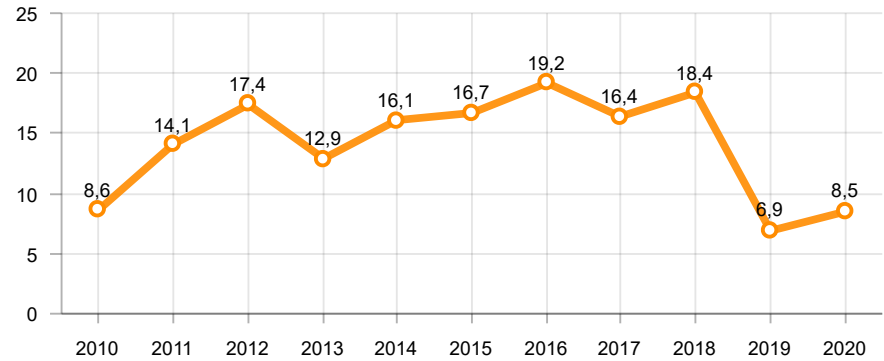
**Büyük Kamyon Üretimi (x1000)(OCAK - NİSAN)**  
Heavy Truck Production (x1000)(January - April)

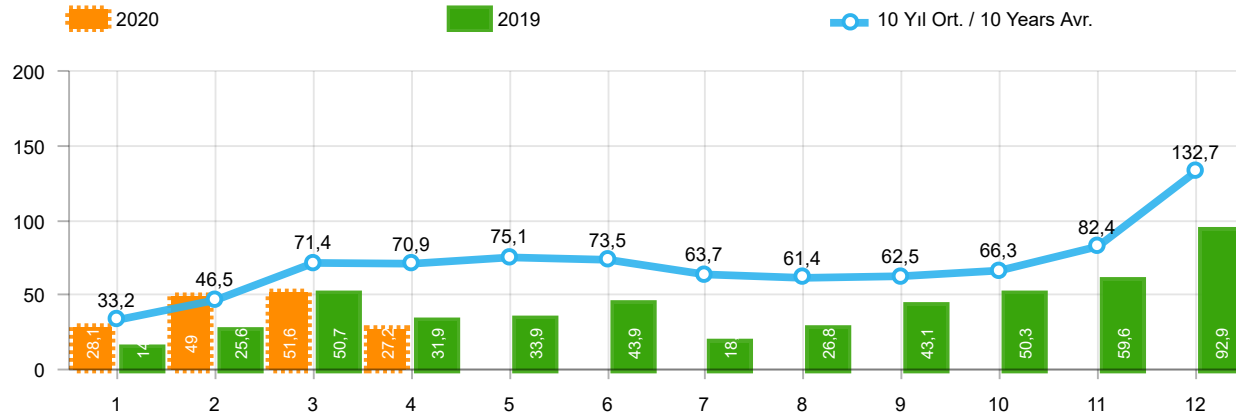


**Otobüs Üretimi (x1000)(OCAK - NİSAN)**  
Bus Production (x1000)(January - April)



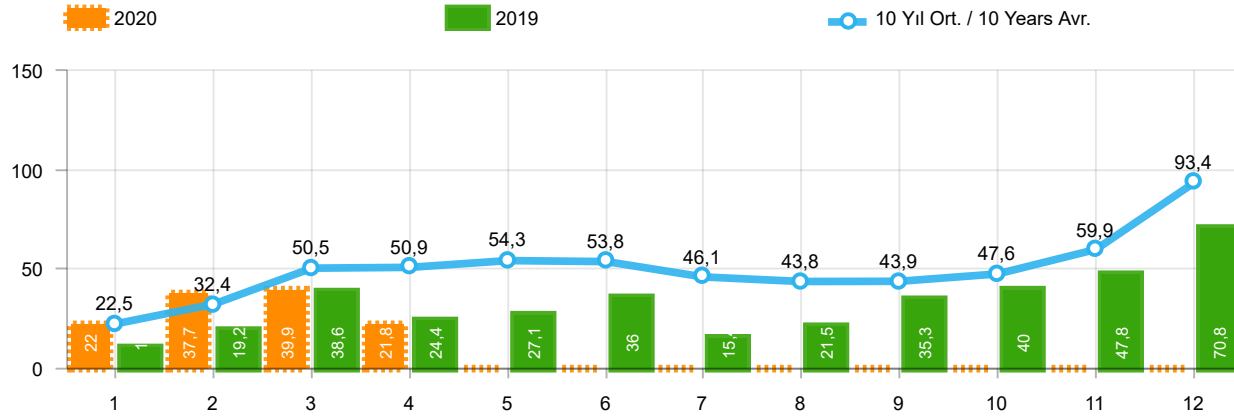
**Traktör Üretimi (x1000)(OCAK - NİSAN)**  
F. Tractor Production (x1000)(January - April)





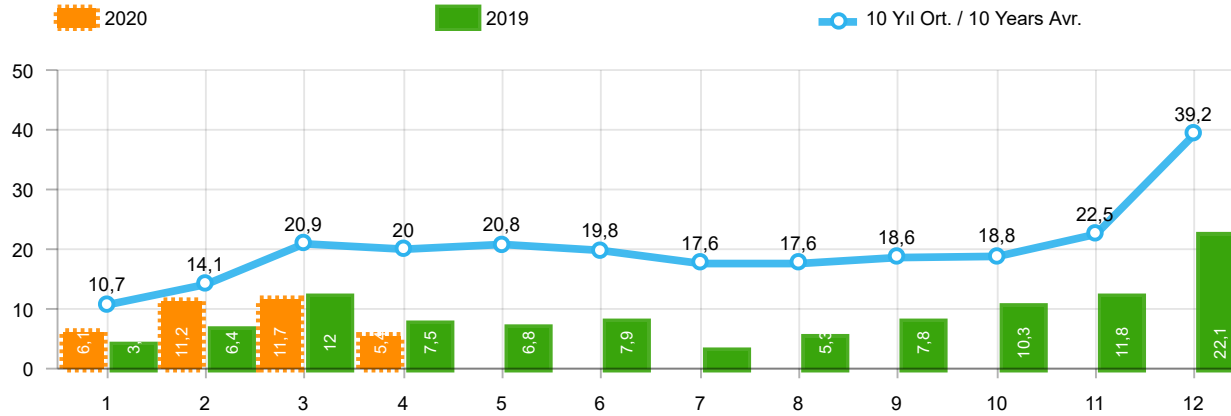
| Aylar / Months        | 10 Yıl Ort. / 10 Years Avr. | 2020           | %            |
|-----------------------|-----------------------------|----------------|--------------|
| 1                     | 33.233                      | 28.123         | -15,4        |
| 2                     | 46.483                      | 48.974         | 5,4          |
| 3                     | 71.369                      | 51.555         | -27,8        |
| 4                     | 70.895                      | 27.221         | -61,6        |
| <b>TOPLAM / TOTAL</b> | <b>221.980</b>              | <b>155.873</b> | <b>-29,8</b> |

| Yıl / Year  | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11      | 12      | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|--------------------|----------------|-------------------|--------------------|-----------------------|
| <b>2010</b> | 21.070 | 32.331 | 54.019 | 57.241 | 61.837 | 63.511 | 64.011 | 64.961 | 67.040 | 76.753 | 77.488  | 155.234 | 164.661            | 795.496        | 70.000            | 94.661             | 57,5                  |
| <b>2011</b> | 47.759 | 62.586 | 84.045 | 82.782 | 85.862 | 85.992 | 65.658 | 61.645 | 64.313 | 73.227 | 67.150  | 134.468 | 277.172            | 915.487        | 111.096           | 166.076            | 59,9                  |
| <b>2012</b> | 31.552 | 44.138 | 69.242 | 66.559 | 75.195 | 75.108 | 65.444 | 60.982 | 73.501 | 62.933 | 75.203  | 121.442 | 211.491            | 821.299        | 84.034            | 127.457            | 60,3                  |
| <b>2013</b> | 37.563 | 51.133 | 72.943 | 77.265 | 85.835 | 78.043 | 75.152 | 67.662 | 71.388 | 60.690 | 83.470  | 136.048 | 238.904            | 897.192        | 75.732            | 163.172            | 68,3                  |
| <b>2014</b> | 34.751 | 37.659 | 51.312 | 57.113 | 62.447 | 64.295 | 62.770 | 63.303 | 70.764 | 69.742 | 84.368  | 154.843 | 180.835            | 813.367        | 60.174            | 120.661            | 66,7                  |
| <b>2015</b> | 37.256 | 59.221 | 89.765 | 96.182 | 85.804 | 91.071 | 87.358 | 85.244 | 67.181 | 67.086 | 88.431  | 164.464 | 282.424            | 1.019.063      | 105.860           | 176.564            | 62,5                  |
| <b>2016</b> | 34.369 | 54.840 | 85.932 | 87.748 | 97.090 | 94.666 | 59.732 | 73.654 | 69.413 | 85.666 | 125.462 | 145.706 | 262.889            | 1.014.278      | 89.730            | 173.159            | 65,9                  |
| <b>2017</b> | 36.640 | 48.585 | 76.178 | 78.231 | 88.066 | 85.820 | 84.727 | 74.818 | 74.046 | 94.439 | 103.772 | 141.507 | 239.634            | 986.829        | 88.308            | 151.326            | 63,1                  |
| <b>2018</b> | 36.525 | 48.768 | 79.600 | 73.886 | 74.996 | 52.788 | 54.194 | 35.137 | 23.915 | 22.321 | 59.406  | 80.014  | 238.779            | 641.550        | 91.519            | 147.260            | 61,7                  |
| <b>2019</b> | 14.847 | 25.569 | 50.651 | 31.944 | 33.947 | 43.899 | 18.442 | 26.832 | 43.068 | 50.288 | 59.575  | 92.885  | 123.011            | 491.947        | 54.978            | 68.033             | 55,3                  |
| <b>2020</b> | 28.123 | 48.974 | 51.555 | 27.221 |        |        |        |        |        |        |         |         | 155.873            | 155.873        | 62.636            | 93.237             | 59,8                  |



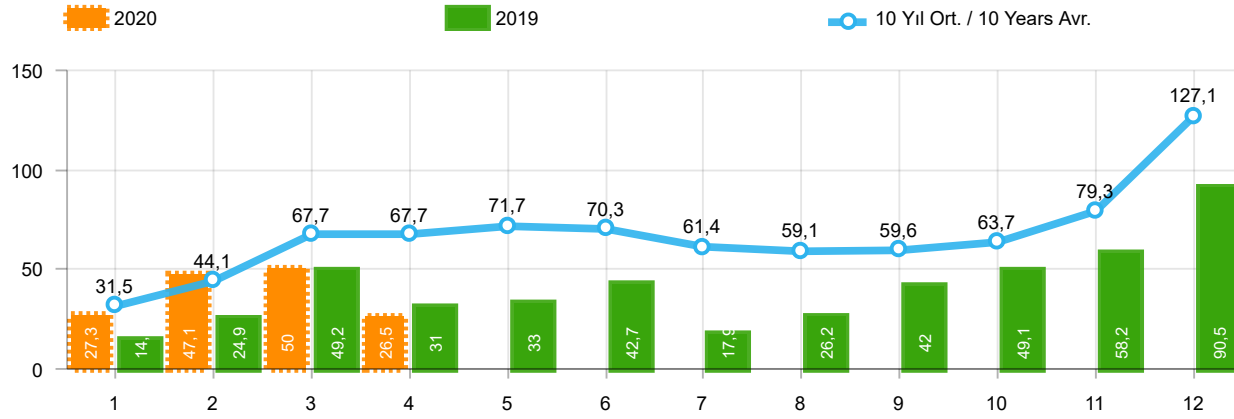
| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2020    | %     |
|----------------|----------------------------|---------|-------|
| 1              | 22.488                     | 22.016  | -2,1  |
| 2              | 32.399                     | 37.727  | 16,4  |
| 3              | 50.454                     | 39.887  | -20,9 |
| 4              | 50.915                     | 21.825  | -57,1 |
| TOPLAM / TOTAL | 156.256                    | 121.455 | -22,3 |

| Yıl / Year | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12      | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 12.594 | 20.651 | 33.958 | 36.549 | 40.467 | 42.086 | 41.399 | 42.222 | 42.477 | 47.859 | 50.061 | 99.461  | 103.752            | 509.784        | 33.164            | 70.588             | 68,0                  |
| 2011       | 29.868 | 39.004 | 54.023 | 53.835 | 56.302 | 56.714 | 43.518 | 38.875 | 39.964 | 47.508 | 44.951 | 88.957  | 176.730            | 593.519        | 53.940            | 122.790            | 69,5                  |
| 2012       | 21.077 | 29.189 | 47.270 | 45.645 | 50.460 | 50.849 | 44.531 | 41.236 | 49.360 | 43.440 | 52.297 | 80.926  | 143.181            | 556.280        | 44.255            | 98.926             | 69,1                  |
| 2013       | 25.835 | 36.814 | 51.785 | 56.999 | 62.383 | 58.290 | 55.712 | 51.611 | 52.925 | 46.985 | 64.117 | 101.199 | 171.433            | 664.655        | 36.802            | 134.631            | 78,5                  |
| 2014       | 24.368 | 27.167 | 37.812 | 42.769 | 46.379 | 47.278 | 46.602 | 45.131 | 49.262 | 50.814 | 59.695 | 110.054 | 132.116            | 587.331        | 32.808            | 99.308             | 75,2                  |
| 2015       | 24.498 | 40.817 | 61.676 | 70.211 | 62.878 | 67.766 | 64.218 | 61.753 | 47.088 | 47.954 | 62.397 | 114.340 | 197.202            | 725.596        | 54.215            | 142.987            | 72,5                  |
| 2016       | 23.358 | 40.588 | 63.975 | 65.618 | 73.832 | 71.111 | 45.566 | 53.977 | 51.340 | 63.746 | 95.783 | 108.044 | 193.539            | 756.938        | 51.824            | 141.715            | 73,2                  |
| 2017       | 25.689 | 34.658 | 55.616 | 57.998 | 65.799 | 66.164 | 62.384 | 54.890 | 53.423 | 70.488 | 75.956 | 99.694  | 173.961            | 722.759        | 53.206            | 120.755            | 69,4                  |
| 2018       | 26.611 | 35.901 | 59.798 | 55.108 | 57.227 | 41.225 | 42.024 | 26.976 | 17.595 | 16.809 | 46.204 | 60.843  | 177.418            | 486.321        | 58.994            | 118.424            | 66,7                  |
| 2019       | 10.979 | 19.205 | 38.628 | 24.416 | 27.126 | 36.024 | 15.398 | 21.544 | 35.308 | 39.996 | 47.803 | 70.829  | 93.228             | 387.256        | 38.617            | 54.611             | 58,6                  |
| 2020       | 22.016 | 37.727 | 39.887 | 21.825 |        |        |        |        |        |        |        |         | 121.455            | 121.455        | 42.512            | 78.943             | 65,0                  |



| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2020   | %     |
|----------------|----------------------------|--------|-------|
| 1              | 10.746                     | 6.107  | -43,2 |
| 2              | 14.084                     | 11.247 | -20,1 |
| 3              | 20.915                     | 11.668 | -44,2 |
| 4              | 19.980                     | 5.396  | -73,0 |
| TOPLAM / TOTAL | 65.724                     | 34.418 | -47,6 |

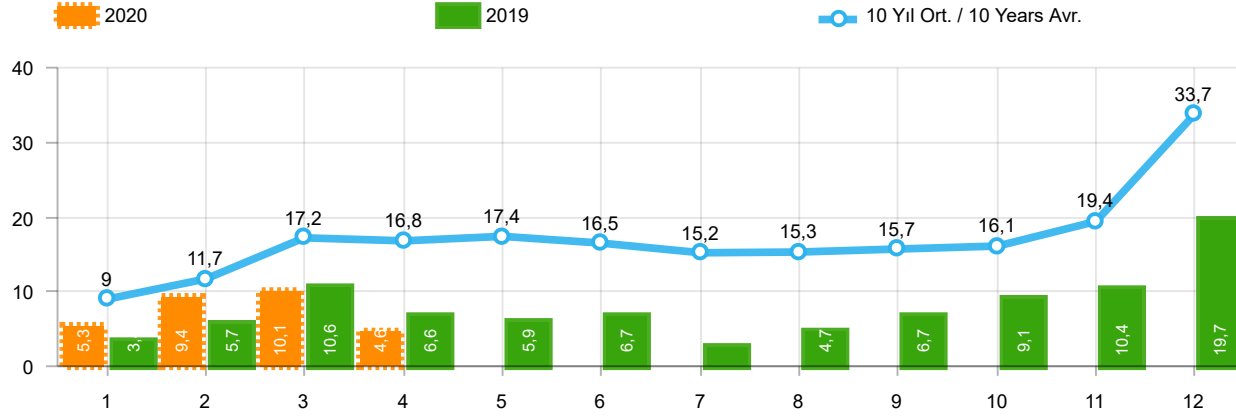
| Yıl / Year | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 8.476  | 11.680 | 20.061 | 20.692 | 21.370 | 21.425 | 22.612 | 22.739 | 24.563 | 28.894 | 27.427 | 55.773 | 60.909             | 285.712        | 36.836            | 24.073             | 39,5                  |
| 2011       | 17.891 | 23.582 | 30.022 | 28.947 | 29.560 | 29.278 | 22.140 | 22.770 | 24.349 | 25.719 | 22.199 | 45.511 | 100.442            | 321.968        | 57.156            | 43.286             | 43,1                  |
| 2012       | 10.475 | 14.949 | 21.972 | 20.914 | 24.735 | 24.259 | 20.913 | 19.746 | 24.141 | 19.493 | 22.906 | 40.516 | 68.310             | 265.019        | 39.779            | 28.531             | 41,8                  |
| 2013       | 11.728 | 14.319 | 21.158 | 20.266 | 23.452 | 19.753 | 19.440 | 16.051 | 18.463 | 13.705 | 19.353 | 34.849 | 67.471             | 232.537        | 38.930            | 28.541             | 42,3                  |
| 2014       | 10.383 | 10.492 | 13.500 | 14.344 | 16.068 | 17.017 | 16.168 | 18.172 | 21.502 | 18.928 | 24.673 | 44.789 | 48.719             | 226.036        | 27.366            | 21.353             | 43,8                  |
| 2015       | 12.758 | 18.404 | 28.089 | 25.971 | 22.926 | 23.305 | 23.140 | 23.491 | 20.093 | 19.132 | 26.034 | 50.124 | 85.222             | 293.467        | 51.645            | 33.577             | 39,4                  |
| 2016       | 11.011 | 14.252 | 21.957 | 22.130 | 23.258 | 23.555 | 14.166 | 19.677 | 18.073 | 21.920 | 29.679 | 37.662 | 69.350             | 257.340        | 37.906            | 31.444             | 45,3                  |
| 2017       | 10.951 | 13.927 | 20.562 | 20.233 | 22.267 | 19.656 | 22.343 | 19.928 | 20.623 | 23.951 | 27.816 | 41.813 | 65.673             | 264.070        | 35.102            | 30.571             | 46,6                  |
| 2018       | 9.914  | 12.867 | 19.802 | 18.778 | 17.769 | 11.563 | 12.170 | 8.161  | 6.320  | 5.512  | 13.202 | 19.171 | 61.361             | 155.229        | 32.525            | 28.836             | 47,0                  |
| 2019       | 3.868  | 6.364  | 12.023 | 7.528  | 6.821  | 7.875  | 3.044  | 5.288  | 7.760  | 10.292 | 11.772 | 22.056 | 29.783             | 104.691        | 16.361            | 13.422             | 45,1                  |
| 2020       | 6.107  | 11.247 | 11.668 | 5.396  |        |        |        |        |        |        |        |        | 34.418             | 34.418         | 20.124            | 14.294             | 41,5                  |



| Aylar / Months | 10 Yıl Ort. / 10 Years Avr. | 2020    | %     |
|----------------|-----------------------------|---------|-------|
| 1              | 31.483                      | 27.273  | -13,4 |
| 2              | 44.149                      | 47.122  | 6,7   |
| 3              | 67.703                      | 50.008  | -26,1 |
| 4              | 67.704                      | 26.457  | -60,9 |
| TOPLAM / TOTAL | 211.039                     | 150.860 | -28,5 |

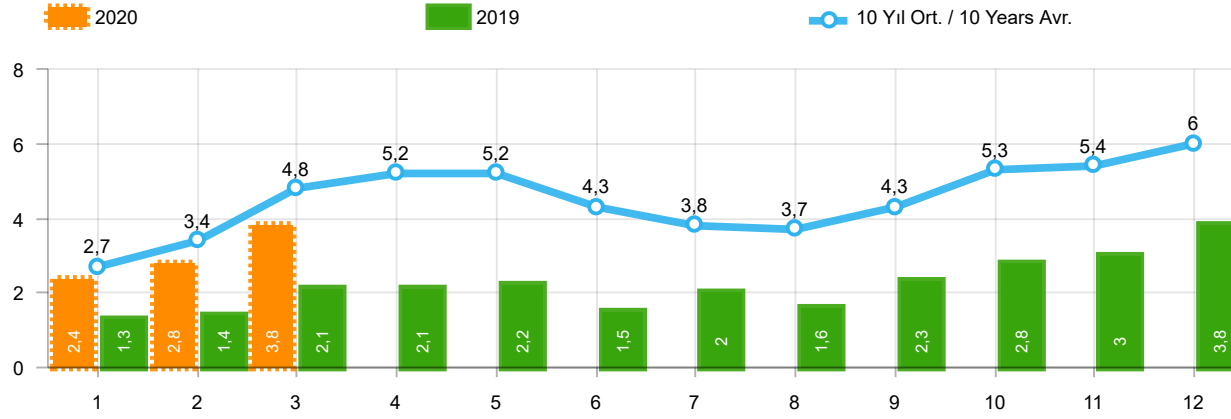
| Yıl / Year | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11      | 12      | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 20.095 | 31.172 | 51.769 | 54.946 | 59.377 | 60.896 | 61.345 | 61.764 | 63.814 | 73.404 | 73.962  | 148.369 | 157.982            | 760.913        | 64.884            | 93.098             | 58,9                  |
| 2011       | 44.892 | 58.663 | 78.403 | 77.695 | 80.646 | 81.573 | 63.044 | 58.406 | 60.129 | 69.421 | 63.657  | 127.910 | 259.653            | 864.439        | 99.295            | 160.358            | 61,8                  |
| 2012       | 29.545 | 41.324 | 64.884 | 62.949 | 70.863 | 71.067 | 62.304 | 58.148 | 69.629 | 59.938 | 71.710  | 115.400 | 198.702            | 777.761        | 74.521            | 124.181            | 62,5                  |
| 2013       | 35.523 | 48.307 | 68.774 | 73.575 | 81.468 | 74.096 | 71.596 | 65.043 | 67.963 | 58.014 | 79.301  | 129.718 | 226.179            | 853.378        | 65.834            | 160.345            | 70,9                  |
| 2014       | 32.670 | 35.021 | 47.581 | 53.305 | 58.121 | 60.163 | 59.907 | 60.199 | 66.531 | 66.573 | 80.621  | 146.989 | 168.577            | 767.681        | 50.531            | 118.046            | 70,0                  |
| 2015       | 34.615 | 55.331 | 83.302 | 91.602 | 81.542 | 86.158 | 83.836 | 82.577 | 64.025 | 64.255 | 84.601  | 156.173 | 264.850            | 968.017        | 92.299            | 172.551            | 65,2                  |
| 2016       | 32.713 | 52.825 | 82.948 | 84.887 | 93.904 | 91.540 | 58.533 | 71.556 | 67.593 | 83.000 | 122.309 | 141.912 | 253.373            | 983.720        | 83.208            | 170.165            | 67,2                  |
| 2017       | 35.323 | 46.965 | 73.802 | 75.988 | 85.422 | 83.658 | 82.297 | 72.536 | 71.352 | 91.752 | 100.859 | 136.240 | 232.078            | 956.194        | 82.559            | 149.519            | 64,4                  |
| 2018       | 35.076 | 47.009 | 76.345 | 71.126 | 72.755 | 51.037 | 52.734 | 34.346 | 23.028 | 21.571 | 58.204  | 77.706  | 229.556            | 620.937        | 85.456            | 144.100            | 62,8                  |
| 2019       | 14.373 | 24.875 | 49.221 | 30.971 | 33.016 | 42.688 | 17.927 | 26.246 | 41.992 | 49.075 | 58.176  | 90.500  | 119.440            | 479.060        | 52.594            | 66.846             | 56,0                  |
| 2020       | 27.273 | 47.122 | 50.008 | 26.457 |        |        |        |        |        |        |         |         | 150.860            | 150.860        | 59.037            | 91.823             | 60,9                  |





| Aylar / Months | 10 Yıl Ort. / 10 Years Avr. | 2020   | %     |
|----------------|-----------------------------|--------|-------|
| 1              | 8.995                       | 5.257  | -41,6 |
| 2              | 11.750                      | 9.395  | -20,0 |
| 3              | 17.249                      | 10.121 | -41,3 |
| 4              | 16.790                      | 4.632  | -72,4 |
| TOPLAM / TOTAL | 54.783                      | 29.405 | -46,3 |

| Yıl / Year | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 7.501  | 10.521 | 17.811 | 18.397 | 18.910 | 18.810 | 19.946 | 19.542 | 21.337 | 25.545 | 23.901 | 48.908 | 54.230             | 251.129        | 31.720            | 22.510             | 41,5                  |
| 2011       | 15.024 | 19.659 | 24.380 | 23.860 | 24.344 | 24.859 | 19.526 | 19.531 | 20.165 | 21.913 | 18.706 | 38.953 | 82.923             | 270.920        | 45.355            | 37.568             | 45,3                  |
| 2012       | 8.468  | 12.135 | 17.614 | 17.304 | 20.403 | 20.218 | 17.773 | 16.912 | 20.269 | 16.498 | 19.413 | 34.474 | 55.521             | 221.481        | 30.266            | 25.255             | 45,5                  |
| 2013       | 9.688  | 11.493 | 16.989 | 16.576 | 19.085 | 15.806 | 15.884 | 13.432 | 15.038 | 11.029 | 15.184 | 28.519 | 54.746             | 188.723        | 29.032            | 25.714             | 47,0                  |
| 2014       | 8.302  | 7.854  | 9.769  | 10.536 | 11.742 | 12.885 | 13.305 | 15.068 | 17.269 | 15.759 | 20.926 | 36.935 | 36.461             | 180.350        | 17.723            | 18.738             | 51,4                  |
| 2015       | 10.117 | 14.514 | 21.626 | 21.391 | 18.664 | 18.392 | 19.618 | 20.824 | 16.937 | 16.301 | 22.204 | 41.833 | 67.648             | 242.421        | 38.084            | 29.564             | 43,7                  |
| 2016       | 9.355  | 12.237 | 18.973 | 19.269 | 20.072 | 20.429 | 12.967 | 17.579 | 16.253 | 19.254 | 26.526 | 33.868 | 59.834             | 226.782        | 31.384            | 28.450             | 47,5                  |
| 2017       | 9.634  | 12.307 | 18.186 | 17.990 | 19.623 | 17.494 | 19.913 | 17.646 | 17.929 | 21.264 | 24.903 | 36.546 | 58.117             | 233.435        | 29.353            | 28.764             | 49,5                  |
| 2018       | 8.465  | 11.108 | 16.547 | 16.018 | 15.528 | 9.812  | 10.710 | 7.370  | 5.433  | 4.762  | 12.000 | 16.863 | 52.138             | 134.616        | 26.462            | 25.676             | 49,2                  |
| 2019       | 3.394  | 5.670  | 10.593 | 6.555  | 5.890  | 6.664  | 2.529  | 4.702  | 6.684  | 9.079  | 10.373 | 19.671 | 26.212             | 91.804         | 13.977            | 12.235             | 46,7                  |
| 2020       | 5.257  | 9.395  | 10.121 | 4.632  |        |        |        |        |        |        |        |        | 29.405             | 29.405         | 16.525            | 12.880             | 43,8                  |



| Aylar / Months | 10 Yıl Ort. / 10 Years Avr. | 2020  | %     |
|----------------|-----------------------------|-------|-------|
| 1              | 2.729                       | 2.425 | -11,1 |
| 2              | 3.442                       | 2.778 | -19,3 |
| 3              | 4.845                       | 3.771 | -22,2 |
| TOPLAM / TOTAL | 11.016                      | 8.974 | -18,5 |

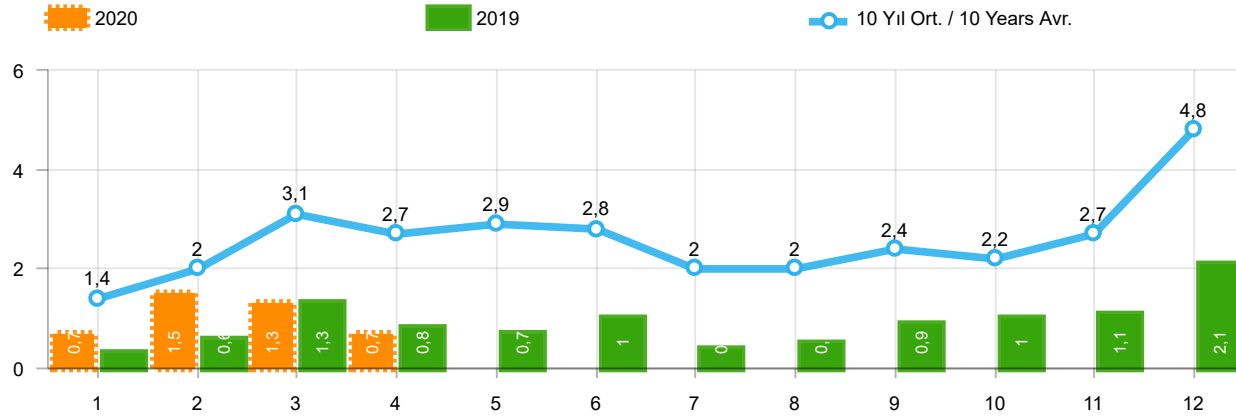
| Yıl / Year | 1     | 2     | 3     | 4     | 5     | 6     | 7     | 8     | 9     | 10    | 11    | 12    | 1-3 Toplam / Total | Toplam / Total |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|----------------|
| 2010       | 1.111 | 1.991 | 2.330 | 3.039 | 2.567 | 2.638 | 1.965 | 3.019 | 2.806 | 4.424 | 3.978 | 6.168 | 5.432              | 36.036         |
| 2011       | 2.975 | 5.242 | 5.927 | 5.358 | 6.016 | 6.335 | 4.534 | 4.051 | 4.140 | 5.828 | 4.943 | 4.992 | 14.144             | 60.341         |
| 2012       | 2.362 | 1.983 | 4.348 | 6.579 | 6.273 | 4.569 | 3.837 | 3.158 | 3.618 | 4.027 | 4.807 | 4.757 | 8.693              | 50.318         |
| 2013       | 2.161 | 2.432 | 4.005 | 4.585 | 5.616 | 3.136 | 4.574 | 3.408 | 4.935 | 4.762 | 5.781 | 6.891 | 8.598              | 52.286         |
| 2014       | 2.169 | 3.512 | 4.476 | 4.905 | 5.094 | 5.028 | 4.233 | 4.920 | 5.619 | 5.743 | 6.250 | 7.409 | 10.157             | 59.358         |
| 2015       | 3.124 | 3.984 | 5.460 | 6.383 | 6.078 | 5.748 | 4.677 | 5.044 | 4.765 | 7.049 | 6.898 | 7.564 | 12.568             | 66.774         |
| 2016       | 3.739 | 4.731 | 7.067 | 6.546 | 6.575 | 5.543 | 3.833 | 5.134 | 4.945 | 7.372 | 7.090 | 7.603 | 15.537             | 70.178         |
| 2017       | 3.974 | 4.964 | 6.773 | 6.780 | 7.057 | 5.356 | 5.003 | 4.396 | 6.064 | 7.734 | 7.457 | 7.351 | 15.711             | 72.909         |
| 2018       | 4.362 | 4.179 | 5.925 | 5.216 | 4.584 | 3.146 | 3.654 | 2.587 | 3.541 | 3.698 | 3.578 | 3.886 | 14.466             | 48.356         |
| 2019       | 1.311 | 1.401 | 2.143 | 2.126 | 2.229 | 1.538 | 2.039 | 1.579 | 2.284 | 2.828 | 3.037 | 3.782 | 4.855              | 26.297         |
| 2020       | 2.425 | 2.778 | 3.771 |       |       |       |       |       |       |       |       |       | 8.974              | 8.974          |

Kaynak: TÜİK trafik kayıtları.

Rakamlar, son iki model yılına ait traktör tescillerinden oluşmaktadır.

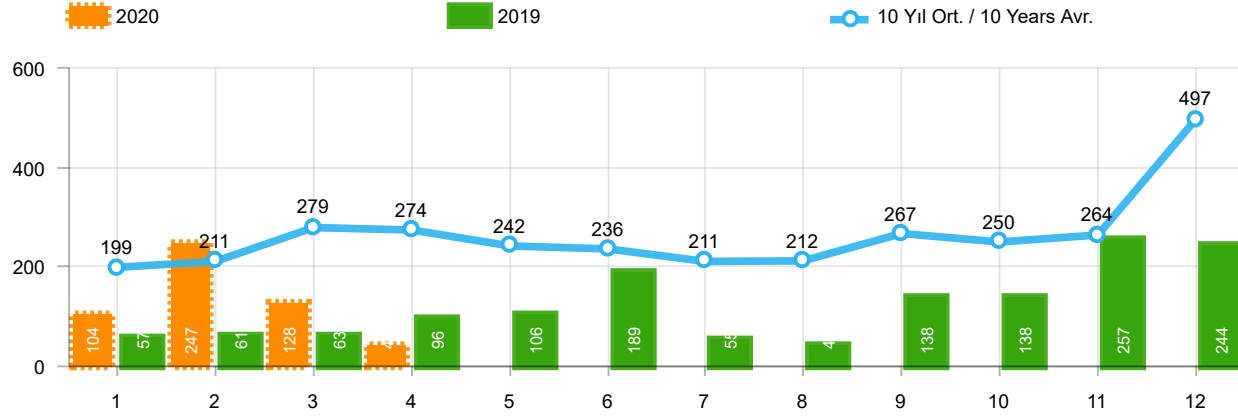
Source: Turkish Statistical Institute – Traffic registrations

Data represents the last two model year's farm tractors registration figures



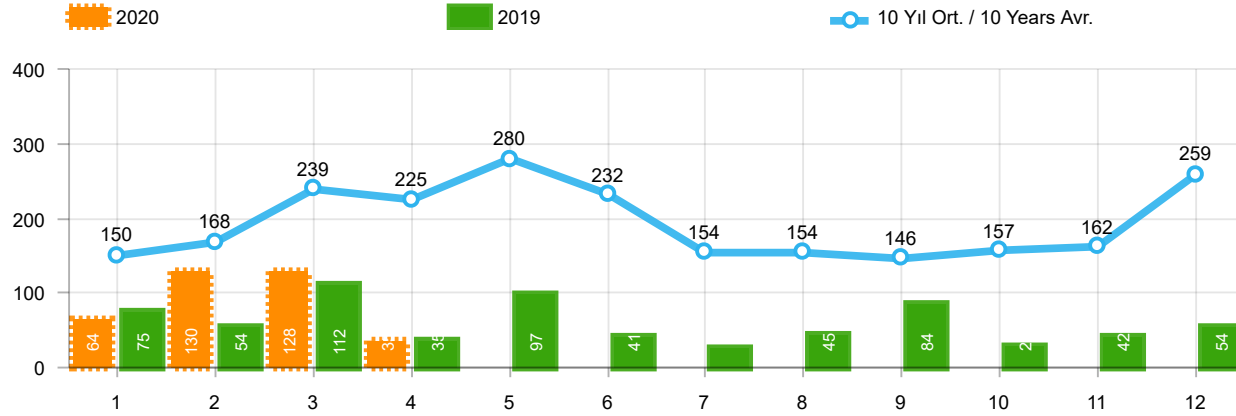
| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2020  | %     |
|----------------|----------------------------|-------|-------|
| 1              | 1.402                      | 682   | -51,4 |
| 2              | 1.955                      | 1.475 | -24,6 |
| 3              | 3.148                      | 1.291 | -59,0 |
| 4              | 2.692                      | 685   | -74,6 |
| TOPLAM / TOTAL | 9.196                      | 4.133 | -55,1 |

| Yıl / Year | 1     | 2     | 3     | 4     | 5     | 6     | 7     | 8     | 9     | 10    | 11    | 12    | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 768   | 960   | 1.950 | 1.949 | 2.140 | 2.314 | 2.403 | 2.754 | 2.864 | 3.001 | 3.231 | 6.158 | 5.627              | 30.492         | 4.087             | 1.540              | 27,4                  |
| 2011       | 2.651 | 3.544 | 5.142 | 4.503 | 4.563 | 3.852 | 2.261 | 2.745 | 3.784 | 3.400 | 3.149 | 5.712 | 15.840             | 45.306         | 10.162            | 5.678              | 35,8                  |
| 2012       | 1.703 | 2.454 | 3.866 | 3.209 | 3.678 | 3.540 | 2.750 | 2.403 | 3.296 | 2.497 | 3.154 | 5.300 | 11.232             | 37.850         | 7.967             | 3.265              | 29,1                  |
| 2013       | 1.484 | 2.113 | 3.343 | 2.925 | 3.504 | 3.186 | 2.777 | 2.103 | 2.875 | 2.086 | 3.631 | 5.444 | 9.865              | 35.471         | 7.044             | 2.821              | 28,6                  |
| 2014       | 1.522 | 2.065 | 3.094 | 3.224 | 3.727 | 3.726 | 2.578 | 2.783 | 3.708 | 2.858 | 3.384 | 6.869 | 9.905              | 39.538         | 7.410             | 2.495              | 25,2                  |
| 2015       | 2.215 | 3.346 | 5.699 | 3.729 | 3.600 | 4.253 | 2.922 | 2.211 | 2.687 | 2.266 | 3.146 | 7.307 | 14.989             | 43.381         | 11.013            | 3.976              | 26,5                  |
| 2016       | 1.167 | 1.648 | 2.515 | 2.319 | 2.711 | 2.623 | 984   | 1.796 | 1.438 | 2.238 | 2.485 | 3.127 | 7.649              | 25.051         | 4.656             | 2.993              | 39,1                  |
| 2017       | 931   | 1.290 | 1.982 | 1.888 | 2.184 | 1.891 | 1.974 | 1.860 | 2.284 | 2.188 | 2.487 | 4.438 | 6.091              | 25.397         | 4.294             | 1.797              | 29,5                  |
| 2018       | 1.237 | 1.552 | 2.630 | 2.328 | 1.909 | 1.272 | 1.235 | 603   | 653   | 488   | 905   | 1.695 | 7.747              | 16.507         | 4.598             | 3.149              | 40,6                  |
| 2019       | 342   | 579   | 1.255 | 842   | 728   | 981   | 435   | 497   | 854   | 1.047 | 1.100 | 2.087 | 3.018              | 10.747         | 1.831             | 1.187              | 39,3                  |
| 2020       | 682   | 1.475 | 1.291 | 685   |       |       |       |       |       |       |       |       | 4.133              | 4.133          | 2.719             | 1.414              | 34,2                  |



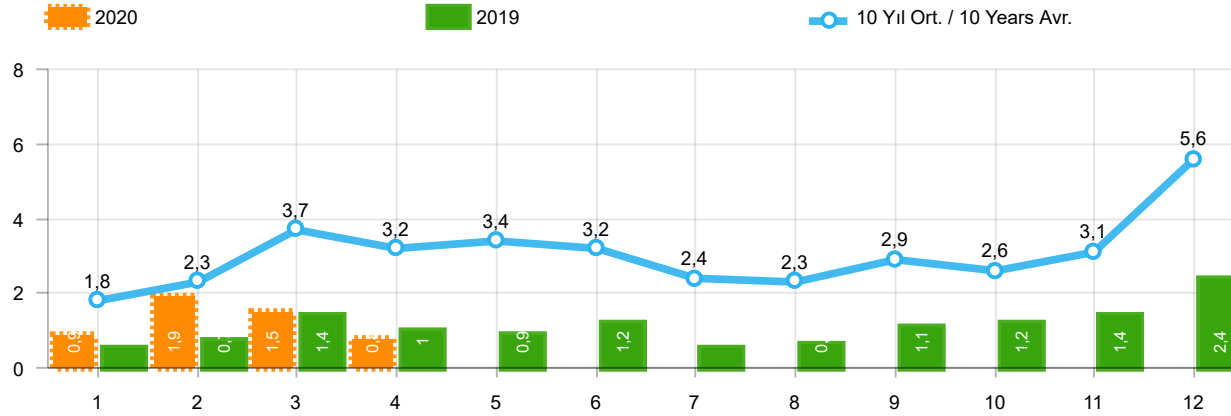
| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2020 | %     |
|----------------|----------------------------|------|-------|
| 1              | 199                        | 104  | -47,6 |
| 2              | 211                        | 247  | 17,2  |
| 3              | 279                        | 128  | -54,1 |
| 4              | 274                        | 44   | -83,9 |
| TOPLAM / TOTAL | 962                        | 523  | -45,7 |

| Yıl / Year | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 1-4 Toplam / Total | Toplam / Total |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------------|----------------|
| 2010       | 140 | 128 | 172 | 153 | 127 | 124 | 93  | 232 | 199 | 204 | 162 | 382 | 593                | 2.116          |
| 2011       | 124 | 167 | 267 | 260 | 241 | 233 | 205 | 280 | 270 | 230 | 168 | 525 | 818                | 2.970          |
| 2012       | 179 | 257 | 277 | 229 | 257 | 239 | 216 | 249 | 325 | 269 | 189 | 398 | 942                | 3.084          |
| 2013       | 191 | 268 | 289 | 276 | 283 | 241 | 367 | 235 | 305 | 392 | 415 | 697 | 1.024              | 3.959          |
| 2014       | 360 | 394 | 384 | 333 | 294 | 258 | 216 | 229 | 395 | 220 | 266 | 653 | 1.471              | 4.002          |
| 2015       | 280 | 322 | 451 | 561 | 372 | 405 | 389 | 253 | 316 | 394 | 325 | 621 | 1.614              | 4.689          |
| 2016       | 309 | 158 | 251 | 302 | 261 | 196 | 139 | 220 | 241 | 230 | 354 | 431 | 1.020              | 3.092          |
| 2017       | 212 | 211 | 227 | 231 | 272 | 156 | 250 | 235 | 318 | 268 | 317 | 594 | 881                | 3.291          |
| 2018       | 134 | 142 | 410 | 296 | 207 | 315 | 180 | 146 | 160 | 155 | 184 | 425 | 982                | 2.754          |
| 2019       | 57  | 61  | 63  | 96  | 106 | 189 | 55  | 44  | 138 | 138 | 257 | 244 | 277                | 1.448          |
| 2020       | 104 | 247 | 128 | 44  |     |     |     |     |     |     |     |     | 523                | 523            |



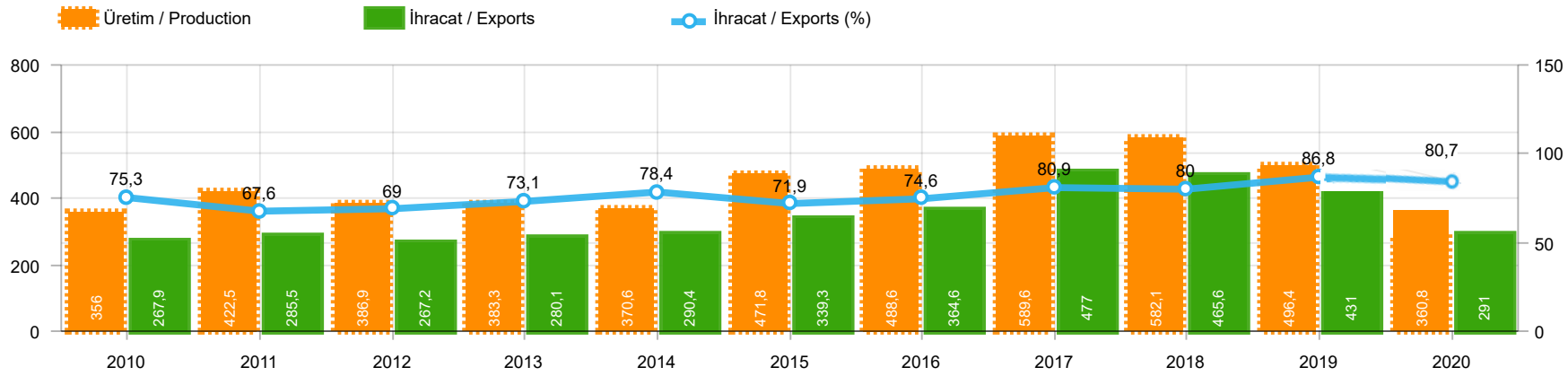
| Aylar / Months | 10 Yıl Ort. / 10 Years Avr. | 2020 | %     |
|----------------|-----------------------------|------|-------|
| 1              | 150                         | 64   | -57,4 |
| 2              | 168                         | 130  | -22,6 |
| 3              | 239                         | 128  | -46,5 |
| 4              | 225                         | 35   | -84,5 |
| TOPLAM / TOTAL | 783                         | 357  | -54,4 |

| Yıl / Year | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  | 11  | 12  | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 67  | 71  | 128 | 193 | 193 | 177 | 170 | 211 | 163 | 144 | 133 | 325 | 459                | 1.975          | 436               | 23                 | 5,0                   |
| 2011       | 92  | 212 | 233 | 324 | 412 | 334 | 148 | 214 | 130 | 176 | 176 | 321 | 861                | 2.772          | 821               | 40                 | 4,6                   |
| 2012       | 125 | 103 | 215 | 172 | 397 | 262 | 174 | 182 | 251 | 229 | 150 | 344 | 615                | 2.604          | 604               | 11                 | 1,8                   |
| 2013       | 365 | 445 | 537 | 489 | 580 | 520 | 412 | 281 | 245 | 198 | 123 | 189 | 1.836              | 4.384          | 1.830             | 6                  | 0,3                   |
| 2014       | 199 | 179 | 253 | 251 | 305 | 148 | 69  | 92  | 130 | 91  | 97  | 332 | 882                | 2.146          | 762               | 120                | 13,6                  |
| 2015       | 146 | 222 | 313 | 290 | 290 | 255 | 211 | 203 | 153 | 171 | 359 | 363 | 971                | 2.976          | 934               | 37                 | 3,8                   |
| 2016       | 180 | 209 | 218 | 240 | 214 | 307 | 76  | 82  | 141 | 198 | 314 | 236 | 847                | 2.415          | 846               | 1                  | 0,1                   |
| 2017       | 174 | 119 | 167 | 124 | 188 | 115 | 206 | 187 | 92  | 231 | 109 | 235 | 584                | 1.947          | 574               | 10                 | 1,7                   |
| 2018       | 78  | 65  | 215 | 136 | 125 | 164 | 45  | 42  | 74  | 107 | 113 | 188 | 494                | 1.352          | 483               | 11                 | 2,2                   |
| 2019       | 75  | 54  | 112 | 35  | 97  | 41  | 25  | 45  | 84  | 28  | 42  | 54  | 276                | 692            | 276               | -                  | -                     |
| 2020       | 64  | 130 | 128 | 35  |     |     |     |     |     |     |     |     | 357                | 357            | 357               | -                  | -                     |



| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2020  | %     |
|----------------|----------------------------|-------|-------|
| 1              | 1.751                      | 850   | -51,4 |
| 2              | 2.334                      | 1.852 | -20,6 |
| 3              | 3.666                      | 1.547 | -57,8 |
| 4              | 3.191                      | 764   | -76,1 |
| TOPLAM / TOTAL | 10.941                     | 5.013 | -54,2 |

| Yıl / Year | 1     | 2     | 3     | 4     | 5     | 6     | 7     | 8     | 9     | 10    | 11    | 12    | 1-4 Toplam / Total | Toplam / Total | 1-4 Yerli / Local | 1-4 İthal / Import | İthal Oran / Import % |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|----------------|-------------------|--------------------|-----------------------|
| 2010       | 975   | 1.159 | 2.250 | 2.295 | 2.460 | 2.615 | 2.666 | 3.197 | 3.226 | 3.349 | 3.526 | 6.865 | 6.679              | 34.583         | 5.116             | 1.563              | 23,4                  |
| 2011       | 2.867 | 3.923 | 5.642 | 5.087 | 5.216 | 4.419 | 2.614 | 3.239 | 4.184 | 3.806 | 3.493 | 6.558 | 17.519             | 51.048         | 11.801            | 5.718              | 32,6                  |
| 2012       | 2.007 | 2.814 | 4.358 | 3.610 | 4.332 | 4.041 | 3.140 | 2.834 | 3.872 | 2.995 | 3.493 | 6.042 | 12.789             | 43.538         | 9.513             | 3.276              | 25,6                  |
| 2013       | 2.040 | 2.826 | 4.169 | 3.690 | 4.367 | 3.947 | 3.556 | 2.619 | 3.425 | 2.676 | 4.169 | 6.330 | 12.725             | 43.814         | 9.898             | 2.827              | 22,2                  |
| 2014       | 2.081 | 2.638 | 3.731 | 3.808 | 4.326 | 4.132 | 2.863 | 3.104 | 4.233 | 3.169 | 3.747 | 7.854 | 12.258             | 45.686         | 9.643             | 2.615              | 21,3                  |
| 2015       | 2.641 | 3.890 | 6.463 | 4.580 | 4.262 | 4.913 | 3.522 | 2.667 | 3.156 | 2.831 | 3.830 | 8.291 | 17.574             | 51.046         | 13.561            | 4.013              | 22,8                  |
| 2016       | 1.656 | 2.015 | 2.984 | 2.861 | 3.186 | 3.126 | 1.199 | 2.098 | 1.820 | 2.666 | 3.153 | 3.794 | 9.516              | 30.558         | 6.522             | 2.994              | 31,5                  |
| 2017       | 1.317 | 1.620 | 2.376 | 2.243 | 2.644 | 2.162 | 2.430 | 2.282 | 2.694 | 2.687 | 2.913 | 5.267 | 7.556              | 30.635         | 5.749             | 1.807              | 23,9                  |
| 2018       | 1.449 | 1.759 | 3.255 | 2.760 | 2.241 | 1.751 | 1.460 | 791   | 887   | 750   | 1.202 | 2.308 | 9.223              | 20.613         | 6.063             | 3.160              | 34,3                  |
| 2019       | 474   | 694   | 1.430 | 973   | 931   | 1.211 | 515   | 586   | 1.076 | 1.213 | 1.399 | 2.385 | 3.571              | 12.887         | 2.384             | 1.187              | 33,2                  |
| 2020       | 850   | 1.852 | 1.547 | 764   |       |       |       |       |       |       |       |       | 5.013              | 5.013          | 3.599             | 1.414              | 28,2                  |



|                            | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>İhracat/Export</b>      | 267.926 | 285.481 | 267.151 | 280.102 | 290.418 | 339.348 | 364.571 | 477.020 | 465.649 | 431.008 | 290.990 |
| <b>Üretim/Production</b>   | 356.033 | 422.537 | 386.906 | 383.336 | 370.581 | 471.824 | 488.575 | 589.602 | 582.097 | 496.365 | 360.759 |
| <b>İhracat/Exports (%)</b> | 75,3    | 67,6    | 69      | 73,1    | 78,4    | 71,9    | 74,6    | 80,9    | 80      | 86,8    | 80,7    |

**Taşıt Araçları İhracatı (2018 - 2020)**  
Motor Vehicle Exports (2018 - 2020)

| SEKTÖR / SECTOR   | 2018             | 2019             | 1/4-2019       | 1/4-2020       | 2020/2019 %  |
|---|------------------|------------------|----------------|----------------|--------------|
| OTOMOBİL / Pass.Car                                     | 875.147          | 828.744          | 275.967        | 200.935        | -27,2        |
| <b>OTOMOBİL TOPLAM / Pass. Car Total</b>                | <b>875.147</b>   | <b>828.744</b>   | <b>275.967</b> | <b>200.935</b> | <b>-27,2</b> |
| KAMYON / Truck  | 14.478           | 14.824           | 5.329          | 2.577          | -51,6        |
| KAMYONET / Pick Up                                      | 372.954          | 349.490          | 122.138        | 71.754         | -41,3        |
| OTOBÜS / Bus  | 7.708            | 9.001            | 3.003          | 1.930          | -35,7        |
| MİNİBÜS / Minibus                                       | 47.736           | 49.283           | 19.219         | 9.567          | -50,2        |
| MİDİBÜS / Midibus                                       | 846              | 1.244            | 373            | 200            | -46,4        |
| <b>TİCARİ ARAÇLAR TOPLAM / Commercial Vehicle Total</b> | <b>443.722</b>   | <b>423.842</b>   | <b>150.062</b> | <b>86.028</b>  | <b>-42,7</b> |
| <b>TAŞIT ARAÇLARI TOPLAM / Motor Vehicles Total</b>     | <b>1.318.869</b> | <b>1.252.586</b> | <b>426.029</b> | <b>286.963</b> | <b>-32,6</b> |
| TRAKTÖR / F.Tractor                                     | 15.123           | 15.844           | 4.979          | 4.027          | -19,1        |
| <b>TRAKTÖR TOPLAM / F.Tractor Total</b>                 | <b>15.123</b>    | <b>15.844</b>    | <b>4.979</b>   | <b>4.027</b>   | <b>-19,1</b> |
| <b>GENEL TOPLAM / GRAND TOTAL</b>                       | <b>1.333.992</b> | <b>1.268.430</b> | <b>431.008</b> | <b>290.990</b> | <b>-32,5</b> |

**Üretici Bazında İhracat (adet)**  
Exports by Manufacturer (unit)

| Üreticiler / Manufacturers        | 2018             | 2019             | 1-4 / 2019     | 1-4 / 2020     |
|-----------------------------------|------------------|------------------|----------------|----------------|
| A.I.O.S.                          | 964              | 1.433            | 584            | 196            |
| FORD OTOSAN                       | 328.502          | 333.734          | 120.631        | 66.797         |
| HATTAT TRAKTÖR                    | 621              | 637              | 262            | 264            |
| HONDA TÜRKİYE                     | 13.699           | 7.528            | 2.922          | 3.690          |
| HYUNDAI ASSAN                     | 190.347          | 169.803          | 47.714         | 43.121         |
| KARSAN                            | 3.419            | 2.713            | 548            | 66             |
| M. BENZ TÜRK                      | 16.309           | 16.324           | 5.762          | 2.923          |
| MAN TÜRKİYE                       | 2.425            | 2.892            | 1.067          | 844            |
| OTOKAR                            | 901              | 1.156            | 458            | 208            |
| OYAK RENAULT                      | 280.411          | 295.275          | 101.173        | 70.609         |
| TEMSA                             | 645              | 602              | 139            | 33             |
| TOFAŞ                             | 243.796          | 194.107          | 63.881         | 41.291         |
| TOYOTA                            | 237.451          | 227.019          | 81.150         | 57.185         |
| TÜRK TRAKTÖR                      | 14.502           | 15.207           | 4.717          | 3.763          |
| <b>GENEL TOPLAM / Grand Total</b> | <b>1.333.992</b> | <b>1.268.430</b> | <b>431.008</b> | <b>290.990</b> |



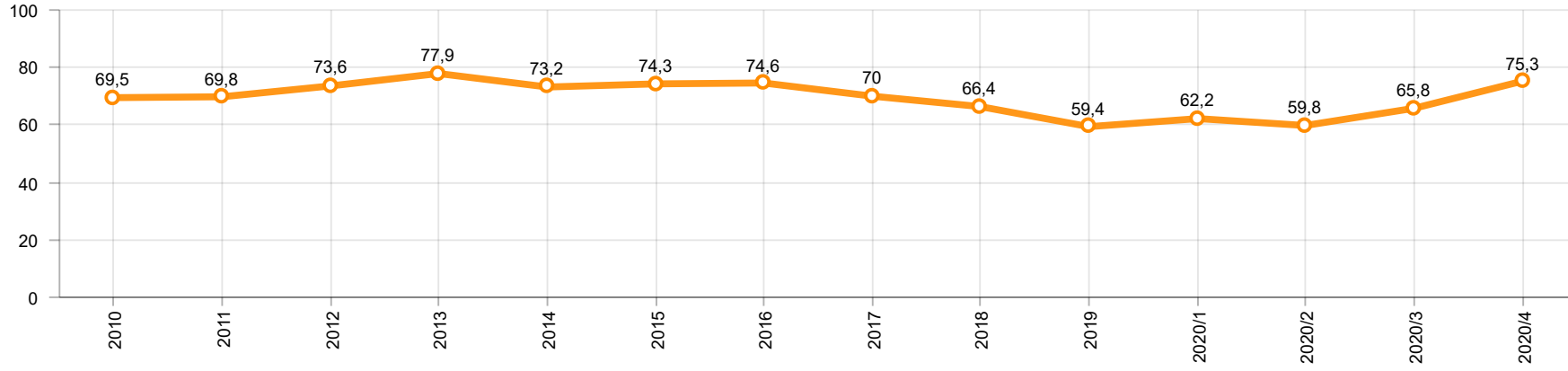
**Otomotiv Ana ve Yan Sanayii İhracatı (ABD \$)**  
CBU and CKD Exports - \$

| Sektör / Sector                                     | 2018                  | 2019                  | OCAK - NİSAN / January - April 2019 | OCAK - NİSAN / January - April 2020 | 2020 / 2019 % |
|---|-----------------------|-----------------------|-------------------------------------|-------------------------------------|---------------|
| <b>Toplam Yan Sanayi / Total Component Industry</b> | <b>10.878.550.618</b> | <b>10.617.878.409</b> | <b>3.628.161.832</b>                | <b>2.863.744.553</b>                | <b>-21,1</b>  |
| İç ve Dış Lastik / Tyres                            | 1.353.862.295         | 1.479.469.475         | 499.627.701                         | 366.838.215                         | -26,6         |
| Emniyet Camı / Safety Glasses                       | 151.148.111           | 150.706.975           | 49.481.252                          | 43.160.023                          | -12,8         |
| Motor / Engine                                      | 581.983.113           | 518.051.731           | 180.353.240                         | 141.075.314                         | -21,8         |
| Akümülatör / Batteries                              | 387.879.636           | 397.638.079           | 122.941.414                         | 91.312.461                          | -25,7         |
| Diğer Aksam ve Parça / Spare Parts&Components       | 8.403.677.463         | 8.072.012.149         | 2.775.758.225                       | 2.221.358.540                       | -20,0         |
| <b>Toplam Ana Sanayi / Total Vehicle Industry</b>   | <b>21.349.203.156</b> | <b>20.613.852.926</b> | <b>6.921.126.788</b>                | <b>4.887.764.552</b>                | <b>-29,4</b>  |
| Otobüs / Bus  | 1.503.156.428         | 1.759.421.232         | 595.639.460                         | 363.992.698                         | -38,9         |
| Midibüs-Minibüs / Midibus-Minibus                   | 215.450.022           | 222.922.952           | 53.019.639                          | 64.041.709                          | 20,8          |
| Otomobil / P.Cars                                   | 12.420.951.066        | 11.864.837.779        | 3.897.316.766                       | 3.012.243.973                       | -22,7         |
| Kamyon-Kamyonet / Truck-Pick Up&Van                 | 5.375.329.018         | 4.945.381.202         | 1.753.166.381                       | 1.063.712.798                       | -39,3         |
| Römork ve Yarı Römork / Trailer-Semi Trailer        | 507.223.886           | 503.258.885           | 182.633.723                         | 128.319.758                         | -29,7         |
| Çekici / Tractor                                    | 904.738.051           | 839.891.843           | 306.054.883                         | 135.472.820                         | -55,7         |
| Tarım Traktörü / Farm Tractor                       | 422.354.685           | 478.139.033           | 133.295.936                         | 119.980.796                         | -10,0         |
| <b>Toplam / Total</b>                               | <b>32.227.753.774</b> | <b>31.231.731.335</b> | <b>10.549.288.620</b>               | <b>7.751.509.105</b>                | <b>-26,5</b>  |

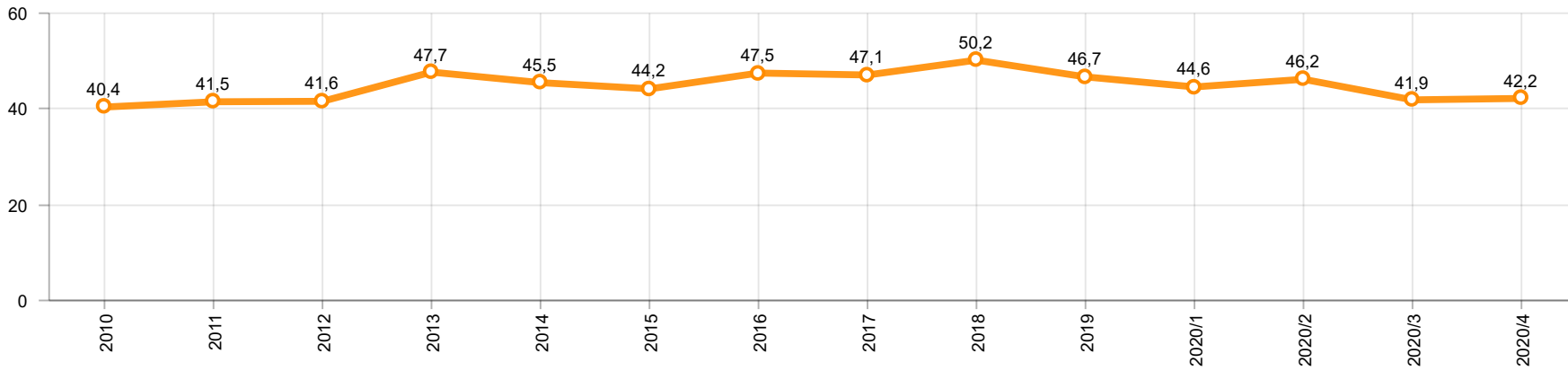
Kaynak: Uludağ İhracatçı Birlikleri . ÜİB tarafından OSD için özel olarak analiz edilen Otomotiv İhracatı kapsamında; ÜİB Türkiye Geneli Otomotiv Endüstrisi sınıflandırmasına kıyasla “Römork ve Yarı Römork” , “Tarım Traktörü” verileri dahil edilmekte; “Kullanılmış Araçlar” ,”İki Tekerlekli Taşıtlar” , “Demiryolu Taşıtları” hariç tutulmaktadır.

Source: Uludağ Exporters Association – Special Analyze for OSD.Compared to Turkish General Automotive Industry classification, this special analyze includes; farms tractors, trailers and semi-trailers, does not include; used vehicles, two-wheeled vehicles and railway vehicles

**Otomobil Pazarında İthalatın Payı (%)**  
Import Share in P.Car Market (%)



**Hafif Ticari Araçlar Pazarında İthalatın Payı (%)**  
Import Share in LCV Market (%)



| Araç Tipleri / Vehicle Types             | 1             | 2              | 3             | 4             | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|--|---------------|----------------|---------------|---------------|---|---|---|---|---|----|----|----|----------------|
| <b>OTOMOBİL - Pass.Car</b>               | <b>60.438</b> | <b>73.844</b>  | <b>57.326</b> | <b>9.327</b>  |   |   |   |   |   |    |    |    | <b>200.935</b> |
| KAMYON - H. Truck                        | 202           | 942            | 1.138         | 295           |   |   |   |   |   |    |    |    | <b>2.577</b>   |
| KAMYONET - Pick Up                       | 25.435        | 24.356         | 21.081        | 882           |   |   |   |   |   |    |    |    | <b>71.754</b>  |
| OTOBÜS - Bus                             | 551           | 696            | 593           | 90            |   |   |   |   |   |    |    |    | <b>1.930</b>   |
| MİNİBÜS - Minibus                        | 3.305         | 2.709          | 3.553         |               |   |   |   |   |   |    |    |    | <b>9.567</b>   |
| MİDİBÜS - Midibus                        | 31            | 68             | 82            | 19            |   |   |   |   |   |    |    |    | <b>200</b>     |
| <b>TİCARİ ARAÇLAR TOPLAMI - CV Total</b> | <b>29.524</b> | <b>28.771</b>  | <b>26.447</b> | <b>1.286</b>  |   |   |   |   |   |    |    |    | <b>86.028</b>  |
| <b>TAŞIT ARAÇLARI TOPLAMI - MV Total</b> | <b>89.962</b> | <b>102.615</b> | <b>83.773</b> | <b>10.613</b> |   |   |   |   |   |    |    |    | <b>286.963</b> |
| TRAKTÖR - F.Tractor                      | 1.468         | 1.181          | 994           | 384           |   |   |   |   |   |    |    |    | <b>4.027</b>   |
| <b>GENEL TOPLAM - Grand Total</b>        | <b>91.430</b> | <b>103.796</b> | <b>84.767</b> | <b>10.997</b> |   |   |   |   |   |    |    |    | <b>290.990</b> |

**Otomobil / P.Car**

| Firmalar / Firms      | 1             | 2             | 3             | 4            | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------|---------------|---------------|---------------|--------------|---|---|---|---|---|----|----|----|----------------|
| FORD OTOSAN           | 583           | 867           | 505           | -            | - | - | - | - | - | -  | -  | -  | <b>1.955</b>   |
| HONDA TÜRKİYE         | 1.087         | 1.566         | 1.009         | 28           | - | - | - | - | - | -  | -  | -  | <b>3.690</b>   |
| HYUNDAI ASSAN         | 10.700        | 14.160        | 13.138        | 5.123        | - | - | - | - | - | -  | -  | -  | <b>43.121</b>  |
| OYAK RENAULT          | 18.323        | 24.729        | 24.536        | 3.021        | - | - | - | - | - | -  | -  | -  | <b>70.609</b>  |
| TOFAŞ                 | 7.835         | 10.136        | 5.249         | 1.155        | - | - | - | - | - | -  | -  | -  | <b>24.375</b>  |
| TOYOTA                | 21.910        | 22.386        | 12.889        | -            | - | - | - | - | - | -  | -  | -  | <b>57.185</b>  |
| <b>TOPLAM - Total</b> | <b>60.438</b> | <b>73.844</b> | <b>57.326</b> | <b>9.327</b> | - | - | - | - | - | -  | -  | -  | <b>200.935</b> |

**Kamyonet / Pick-up**

| Firmalar / Firms      | 1             | 2             | 3             | 4          | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------|---------------|---------------|---------------|------------|---|---|---|---|---|----|----|----|----------------|
| FORD OTOSAN           | 20.932        | 16.627        | 17.047        | 125        | - | - | - | - | - | -  | -  | -  | <b>54.731</b>  |
| KARSAN                | 37            | -             | 2             | -          | - | - | - | - | - | -  | -  | -  | <b>39</b>      |
| OTOKAR                | 22            | -             | -             | 46         | - | - | - | - | - | -  | -  | -  | <b>68</b>      |
| TOFAŞ                 | 4.444         | 7.729         | 4.032         | 711        | - | - | - | - | - | -  | -  | -  | <b>16.916</b>  |
| <b>TOPLAM - Total</b> | <b>25.435</b> | <b>24.356</b> | <b>21.081</b> | <b>882</b> | - | - | - | - | - | -  | -  | -  | <b>71.754</b>  |

**Minibüs / Minibus**

| Firmalar / Firms      | 1            | 2            | 3            | 4        | 5        | 6        | 7        | 8        | 9        | 10       | 11       | 12       | Toplam / Total |
|-----------------------|--------------|--------------|--------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------------|
| FORD OTOSAN           | 3.303        | 2.708        | 3.552        | -        | -        | -        | -        | -        | -        | -        | -        | -        | <b>9.563</b>   |
| KARSAN                | 2            | 1            | 1            | -        | -        | -        | -        | -        | -        | -        | -        | -        | <b>4</b>       |
| <b>TOPLAM - Total</b> | <b>3.305</b> | <b>2.709</b> | <b>3.553</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>9.567</b>   |

**Kamyon / Truck**

| Firmalar / Firms      | 1          | 2          | 3            | 4          | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------|------------|------------|--------------|------------|---|---|---|---|---|----|----|----|----------------|
| FORD OTOSAN           | 145        | 192        | 119          | 92         | - | - | - | - | - | -  | -  | -  | 548            |
| KARSAN                | -          | -          | -            | -          | - | - | - | - | - | -  | -  | -  | -              |
| M. BENZ TÜRK          | 57         | 750        | 1.019        | 203        | - | - | - | - | - | -  | -  | -  | 2.029          |
| OTOKAR                | -          | -          | -            | -          | - | - | - | - | - | -  | -  | -  | -              |
| <b>TOPLAM - Total</b> | <b>202</b> | <b>942</b> | <b>1.138</b> | <b>295</b> | - | - | - | - | - | -  | -  | -  | <b>2.577</b>   |

**Midibüs / Midibus**

| Firmalar / Firms      | 1         | 2         | 3         | 4         | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------|-----------|-----------|-----------|-----------|---|---|---|---|---|----|----|----|----------------|
| A.I.O.S.              | 16        | 42        | 76        | 15        | - | - | - | - | - | -  | -  | -  | 149            |
| KARSAN                | -         | -         | -         | -         | - | - | - | - | - | -  | -  | -  | -              |
| OTOKAR                | 15        | 20        | 5         | 3         | - | - | - | - | - | -  | -  | -  | 43             |
| TEMSA                 | -         | 6         | 1         | 1         | - | - | - | - | - | -  | -  | -  | 8              |
| <b>TOPLAM - Total</b> | <b>31</b> | <b>68</b> | <b>82</b> | <b>19</b> | - | - | - | - | - | -  | -  | -  | <b>200</b>     |

**Otobüs / Bus**

| Firmalar / Firms      | 1          | 2          | 3          | 4         | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------|------------|------------|------------|-----------|---|---|---|---|---|----|----|----|----------------|
| A.I.O.S.              | 6          | 15         | 26         | -         | - | - | - | - | - | -  | -  | -  | 47             |
| KARSAN                | -          | -          | 23         | -         | - | - | - | - | - | -  | -  | -  | 23             |
| M. BENZ TÜRK          | 231        | 380        | 230        | 53        | - | - | - | - | - | -  | -  | -  | 894            |
| MAN TÜRKİYE           | 288        | 284        | 269        | 3         | - | - | - | - | - | -  | -  | -  | 844            |
| OTOKAR                | 19         | 15         | 29         | 34        | - | - | - | - | - | -  | -  | -  | 97             |
| TEMSA                 | 7          | 2          | 16         | -         | - | - | - | - | - | -  | -  | -  | 25             |
| <b>TOPLAM - Total</b> | <b>551</b> | <b>696</b> | <b>593</b> | <b>90</b> | - | - | - | - | - | -  | -  | -  | <b>1.930</b>   |

**Traktör / F.Tractor**

| Firmalar / Firms      | 1            | 2            | 3          | 4          | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------|--------------|--------------|------------|------------|---|---|---|---|---|----|----|----|----------------|
| HATTAT TRAKTÖR        | 120          | 84           | 22         | 38         | - | - | - | - | - | -  | -  | -  | 264            |
| TÜRK TRAKTÖR          | 1.348        | 1.097        | 972        | 346        | - | - | - | - | - | -  | -  | -  | 3.763          |
| <b>TOPLAM - Total</b> | <b>1.468</b> | <b>1.181</b> | <b>994</b> | <b>384</b> | - | - | - | - | - | -  | -  | -  | <b>4.027</b>   |

| Firmalar / Firms                      | 2019 Toplam / Total | 1             | 2             | 3             | 4             | 5        | 6        | 7        | 8        | 9        | 10       | 11       | 12       | Toplam / Total |
|---------------------------------------|---------------------|---------------|---------------|---------------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------------|
| Alfa Romeo                            | 253                 | 2             | -             | 5             | -             | -        | -        | -        | -        | -        | -        | -        | -        | 7              |
| Aston Martin                          | 18                  | 1             | 2             | 1             | -             | -        | -        | -        | -        | -        | -        | -        | -        | 4              |
| Audi                                  | 10.024              | 461           | 733           | 995           | 613           | -        | -        | -        | -        | -        | -        | -        | -        | 2.802          |
| Bentley                               | 9                   | -             | 1             | -             | 3             | -        | -        | -        | -        | -        | -        | -        | -        | 4              |
| BMW                                   | 9.583               | 251           | 815           | 1.168         | 373           | -        | -        | -        | -        | -        | -        | -        | -        | 2.607          |
| Citroen                               | 8.827               | 584           | 1.534         | 1.126         | 1.413         | -        | -        | -        | -        | -        | -        | -        | -        | 4.657          |
| Dacia                                 | 17.533              | 2.261         | 1.851         | 1.245         | 601           | -        | -        | -        | -        | -        | -        | -        | -        | 5.958          |
| DS                                    | 269                 | 10            | 101           | 38            | 34            | -        | -        | -        | -        | -        | -        | -        | -        | 183            |
| Ferrari                               | 20                  | 1             | 3             | 2             | -             | -        | -        | -        | -        | -        | -        | -        | -        | 6              |
| Fiat                                  | 1.043               | 7             | 22            | 79            | 21            | -        | -        | -        | -        | -        | -        | -        | -        | 129            |
| Ford                                  | 12.484              | 206           | 862           | 2.042         | 1.032         | -        | -        | -        | -        | -        | -        | -        | -        | 4.142          |
| Honda                                 | 3.108               | 101           | 172           | 160           | 96            | -        | -        | -        | -        | -        | -        | -        | -        | 529            |
| Hyundai                               | 15.460              | 950           | 1.385         | 1.261         | 574           | -        | -        | -        | -        | -        | -        | -        | -        | 4.170          |
| Jaguar                                | 244                 | -             | 47            | 24            | 6             | -        | -        | -        | -        | -        | -        | -        | -        | 77             |
| Jeep                                  | 2.123               | 196           | 330           | 504           | 40            | -        | -        | -        | -        | -        | -        | -        | -        | 1.070          |
| Kia                                   | 4.987               | 325           | 1.140         | 565           | 314           | -        | -        | -        | -        | -        | -        | -        | -        | 2.344          |
| Lamborghini                           | 9                   | -             | 1             | 2             | 1             | -        | -        | -        | -        | -        | -        | -        | -        | 4              |
| Land Rover                            | 1.371               | 8             | 151           | 206           | 237           | -        | -        | -        | -        | -        | -        | -        | -        | 602            |
| Lexus                                 | 85                  | 7             | 7             | 7             | 7             | -        | -        | -        | -        | -        | -        | -        | -        | 28             |
| Maserati                              | 45                  | -             | 2             | -             | 1             | -        | -        | -        | -        | -        | -        | -        | -        | 3              |
| Mazda                                 | 417                 | 11            | 7             | 10            | 6             | -        | -        | -        | -        | -        | -        | -        | -        | 34             |
| Mercedes-Benz                         | 9.862               | 504           | 1.239         | 1.170         | 944           | -        | -        | -        | -        | -        | -        | -        | -        | 3.857          |
| Mini                                  | 1.254               | 28            | 82            | 168           | 60            | -        | -        | -        | -        | -        | -        | -        | -        | 338            |
| Mitsubishi                            | 747                 | 29            | 21            | 16            | 16            | -        | -        | -        | -        | -        | -        | -        | -        | 82             |
| Nissan                                | 11.980              | 757           | 275           | 548           | 188           | -        | -        | -        | -        | -        | -        | -        | -        | 1.768          |
| Opel                                  | 16.689              | 554           | 1.768         | 2.726         | 2.044         | -        | -        | -        | -        | -        | -        | -        | -        | 7.092          |
| Peugeot                               | 23.057              | 1.338         | 2.440         | 2.540         | 3.792         | -        | -        | -        | -        | -        | -        | -        | -        | 10.110         |
| Porsche                               | 361                 | 11            | 36            | 19            | 17            | -        | -        | -        | -        | -        | -        | -        | -        | 83             |
| Renault                               | 9.410               | 185           | 727           | 968           | 393           | -        | -        | -        | -        | -        | -        | -        | -        | 2.273          |
| Seat                                  | 5.914               | 578           | 1.199         | 1.036         | 532           | -        | -        | -        | -        | -        | -        | -        | -        | 3.345          |
| Skoda                                 | 15.369              | 884           | 1.570         | 1.303         | 313           | -        | -        | -        | -        | -        | -        | -        | -        | 4.070          |
| Smart                                 | 44                  | 12            | 16            | 8             | 3             | -        | -        | -        | -        | -        | -        | -        | -        | 39             |
| Ssangyong                             | 111                 | 23            | 33            | 1             | 5             | -        | -        | -        | -        | -        | -        | -        | -        | 62             |
| Subaru                                | 662                 | 17            | 59            | 84            | 22            | -        | -        | -        | -        | -        | -        | -        | -        | 182            |
| Suzuki                                | 2.381               | 22            | 124           | 173           | 181           | -        | -        | -        | -        | -        | -        | -        | -        | 500            |
| Toyota                                | 1.350               | 30            | 90            | 479           | 70            | -        | -        | -        | -        | -        | -        | -        | -        | 669            |
| Volkswagen                            | 38.820              | 3.292         | 3.469         | 5.164         | 2.108         | -        | -        | -        | -        | -        | -        | -        | -        | 14.033         |
| Volvo                                 | 4.155               | 44            | 256           | 397           | 383           | -        | -        | -        | -        | -        | -        | -        | -        | 1.080          |
| <b>GENEL TOPLAM -<br/>Grand Total</b> | <b>230.078</b>      | <b>13.690</b> | <b>22.570</b> | <b>26.240</b> | <b>16.443</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>78.943</b>  |

| Firmalar / Firms                      | 2019 Toplam / Total | 1            | 2            | 3            | 4            | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|---------------------------------------|---------------------|--------------|--------------|--------------|--------------|---|---|---|---|---|----|----|----|----------------|
| Citroen                               | 3.206               | 250          | 341          | 434          | 133          | - | - | - | - | - | -  | -  | -  | 1.158          |
| Dacia                                 | 2.473               | 271          | 352          | 474          | 120          | - | - | - | - | - | -  | -  | -  | 1.217          |
| Fiat                                  | 1.767               | 176          | 350          | 252          | 106          | - | - | - | - | - | -  | -  | -  | 884            |
| Ford                                  | 1.198               | 50           | 71           | 63           | 161          | - | - | - | - | - | -  | -  | -  | 345            |
| Hyundai                               | 1.114               | 55           | 96           | 54           | 29           | - | - | - | - | - | -  | -  | -  | 234            |
| Isuzu                                 | 75                  | 2            | 3            | 1            | 1            | - | - | - | - | - | -  | -  | -  | 7              |
| Iveco                                 | 1.326               | 64           | 83           | 104          | 62           | - | - | - | - | - | -  | -  | -  | 313            |
| Kia                                   | 1.355               | 5            | 4            | 144          | 45           | - | - | - | - | - | -  | -  | -  | 198            |
| Mercedes-Benz                         | 5.074               | 219          | 480          | 372          | 213          | - | - | - | - | - | -  | -  | -  | 1.284          |
| Mitsubishi                            | 1.880               | 99           | 146          | 160          | 185          | - | - | - | - | - | -  | -  | -  | 590            |
| Nissan                                | 1.087               | 66           | 92           | 59           | 22           | - | - | - | - | - | -  | -  | -  | 239            |
| Opel                                  | 1.370               | 51           | 33           | 298          | 99           | - | - | - | - | - | -  | -  | -  | 481            |
| Peugeot                               | 5.804               | 418          | 555          | 495          | 168          | - | - | - | - | - | -  | -  | -  | 1.636          |
| Renault                               | 4.309               | 171          | 228          | 117          | 90           | - | - | - | - | - | -  | -  | -  | 606            |
| Ssangyong                             | 260                 | 19           | 21           | 36           | 19           | - | - | - | - | - | -  | -  | -  | 95             |
| Toyota                                | 939                 | 25           | 34           | 70           | 23           | - | - | - | - | - | -  | -  | -  | 152            |
| Volkswagen                            | 9.676               | 403          | 1.456        | 1.103        | 479          | - | - | - | - | - | -  | -  | -  | 3.441          |
| <b>GENEL TOPLAM -<br/>Grand Total</b> | <b>42.913</b>       | <b>2.344</b> | <b>4.345</b> | <b>4.236</b> | <b>1.955</b> | - | - | - | - | - | -  | -  | -  | <b>12.880</b>  |